e-MDs	
Contact:	
Name:	Chuck Dorin
Phone:	804-276-6456 ext. 204
email:	cdorin@sydian.com
# of years in business: current brand	9 years
Product	e-MDs Chart
Version (2007 CCHIT minimum)	2007
Business Model	Client Server
Average time of implementation	4-6 weeks
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
	PRICING
Client/Server (one time fee)	\$4,045.50 per provider (regular \$4,495 per provider), \$85 workstation
EHR Template Customization	Included
Licensing (per MD, DO, NP, PA)	\$741.68/provider/year
Renewal required?	Yes
Frequency?	Annually
# of staff included	Unlimited
Training	\$1,350 per day (regular \$1,500 per day)
Trainer	Included
Implementation	Included
Practice Management Interface	Included
e-Prescribing Interface Setup	\$250
e-Prescribing Ongoing	Included
Lab Interface Setup	Covered by Lab
Lab Ongoing	\$600 per year per lab interface
Radiology Interface Setup	Included
Radiology Ongoing	Included
Support	\$1,800 per provider
Frequency?	Annually
Support provided via:	Phone / email
Maintenance	Included
Upgrades	\$741.68 per year, per provider
Training for upgrades?	Yes
Hardware & Peripherals	
Server	\$6,430.20
Workstation	\$720
Monitor	\$199
Other (please specify)	
Demographics Conversion	\$3,000
Oth 2	N / A

List any and all other costs associated for your product:

\$250 Annual Update & Upgrade fee per approved Clearinghouse - billed in year 2

\$600 Annual Update & Upgrade fee per lab interface - lab company pays for year 1

\$900 per year, per provider for Patient Portal, \$495 Pt Portal set-up fee (per location)

N/A

\$250 SureScripts set-up; Custom Crystal Reports - depends on report content

Additional Training: \$100/hour for online training; \$1,500 per day for on-site training

List any other unique features for your product:

Other 3rd party products

Nested templates, fast forms (ROS questionnaire - infromation scanned directly into ROS note), document management software (DocMan - allows for the rapid scanning of paper documents, the importing of electronic files/images of any type, and serves as a central repository of all external patient information); TaskMan - ability to assign and track tasks; Tracking Board; Code Linker; Scriptwriter (drug database developed by e-MDs pharmacist team); multiple documentation methods (point/click, handwriting, free-text typing, and dicatation).